

## Environmental Targets for Fiscal 2017 and Results Achieved

R&D	<b>Initiatives</b>	Promotion of products containing no substances of concern (SOCs)	<b>Medium- to long-term Targets</b>	Complete the conversion to lead-free sintered material by 2020 (for local and bullet trains)
	<b>Targets for Fiscal 2017</b>		<b>Results Achieved in Fiscal 2017</b>	
	Lead-free sintered material production rate is greater than 55%		Lead-free sintered material production rate is 58% as of fiscal 2017	
<b>Plans for Fiscal 2018 and After</b>				
<ul style="list-style-type: none"> <li>• Further promote a changeover to the lead-free sintered material for applicable categories of rolling stock</li> <li>• Develop lead-free sintered materials that suit for other categories of rolling stock</li> </ul>				

Production	<b>Initiatives</b>	Reduction of total CO <sub>2</sub> emissions at production plants in Japan	<b>Medium- to long-term Targets</b>	Reduction of CO <sub>2</sub> emissions intensity more than 1% on an annual average by 2020
		Continue and improve ISO14001-related activities		Continue to enhance environmental activities
		Promote no landfill waste disposal at production site		Maintain and continue no direct landfill waste disposal
	<b>Targets for Fiscal 2017</b>		<b>Results Achieved in Fiscal 2017</b>	
Reduction of CO <sub>2</sub> emissions intensity more than 1%		9.8% reduction in CO <sub>2</sub> emissions compared to fiscal 2013 (annual average reduction of 2.4%) achieved by introduction of next-generation friction materials manufacturing equipment and application of thermal barrier coatings to factory roofs		
<b>Plans for Fiscal 2018 and After</b>				
Collect information globally on CO <sub>2</sub> reducing measures and energy-saving technologies				
Firmly root ISO14001 in operations and steadily renew certifications		Renewed the ISO14001 certifications at four sites, including Iwatsuki Manufacturing		Continue to firmly root ISO14001 in operations and steadily renew certifications
Continue no direct landfill waste disposal		Continue no direct landfill waste disposal		Continue no direct landfill waste disposal

Environmental Education	<b>Initiatives</b>	Environmental training center	<b>Medium- to long-term Targets</b>	Nurture human resources to disseminate environmental preservation methods to locations nationwide through training programs implemented at Environmental training center
	<b>Targets for Fiscal 2017</b>		<b>Results Achieved in Fiscal 2017</b>	
	Get feedback from the trainees and reflect it in the program		<ul style="list-style-type: none"> <li>• Held lectures on chemical substance management by external instructors</li> <li>• Started introducing the online education program implemented at ABCT (United States) to Japan</li> </ul>	
<b>Plans for Fiscal 2018 and After</b>				
Get feedback from the trainees and reflect it in the program				

Refer to page 5 to page 10 for performance data for each principal company.

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Logistics	<b>Initiatives</b>	Response to revised Energy Conservation Law (energy saving obligation of cargo owners)	<b>Medium- to long-term Targets</b>	Reduce unit energy consumption by 1% (five-year average)
	<b>Targets for Fiscal 2017</b>		<b>Results Achieved in Fiscal 2017</b>	
	Improve transport efficiency and increase energy usage efficiency		<ul style="list-style-type: none"> <li>Reduced CO<sub>2</sub> emissions per transport weight and distance from logistics by 0.4% on a year-on-year basis</li> <li>Implemented eco-friendly driving activities and seminars</li> <li>Introduced the real-time management system of truck operations</li> </ul>	
		<b>Plans for Fiscal 2018 and After</b>		
		Continue efforts to reduce unit energy consumption by 1% or more in five-year average		

Purchasing	<b>Initiatives</b>	Promotion of green purchasing	<b>Medium- to long-term Targets</b>	Establish structure that ensures purchasing activities in line with the Green Purchasing Guidelines
	<b>Targets for Fiscal 2017</b>		<b>Results Achieved in Fiscal 2017</b>	
	Revise supplier quality management (SQM) standard manuals		<ul style="list-style-type: none"> <li>Conducted research in tandem with suppliers into the alternate materials that use fewer environmental impact substances and require lower energy input with the aim of making concrete proposals for new material development</li> <li>Carried out the following revisions to SQM standard manuals to ensure the greater understanding of suppliers with regard to the Company's approach to environmental impact substance reduction (Enhanced GADSL<sup>*1</sup> explanations and provided clearer descriptions of procedures for the handling of environmental impact substances)</li> </ul>	
		<b>Plans for Fiscal 2018 and After</b>		
		<ul style="list-style-type: none"> <li>Encourage suppliers to upgrade their environmental management systems</li> <li>Continue supply chain survey using IMDS<sup>*2</sup></li> </ul>		

Production Engineering	<b>Initiatives</b>	Promotion of resource-saving design	<b>Medium- to long-term Targets</b>	Develop manufacturing facilities that are reusable, achieving a greater yield ratio, energy saving, and eco-friendly operations with the aim of realizing environmentally friendly manufacturing
	<b>Targets for Fiscal 2017</b>		<b>Results Achieved in Fiscal 2017</b>	
	Further enhance energy-saving and resource-saving technologies		Power saving by introducing 5 electric molding machines (improved energy efficiency with servo hydraulic & electric actuators) at Yamagata Manufacturing together with the implementation of individual dust collectors and commencing mass production of next-generation friction materials equipment	
		<b>Plans for Fiscal 2018 and After</b>		
		Aim for zero CO <sub>2</sub> emissions by 2050 and further enhance energy-saving and resource-saving technologies		

\*1 Global Automotive Declarable Substance List

\*2 International Material Data System used by automobile industry to report data on materials